

Hi Jeff,

Just a short line to let you know that not only have you helped me improve my own business skills, you've also won our company a major training award!

Let me explain;

Earlier in the year I nominated the Hammond Group for a training award in recognition of both staff achievements, and the Directors commitment to training in general.

A detailed business report was submitted which followed guidelines learnt during my training courses with you, and a judge visited the Bodyshop to interview me directly about the content.

Listen to this Jeff...

The judge asked; "Could I demonstrate how any training had directly improved business performance?"

I gave him one of my assignments that I have worked on with you and said "Is this what you mean?"

His eyes lit up and from that moment I was quietly confident we would do well. I went on to add that without commercial gain for the business it would not be of any use to me or the company! (Something I've heard mentioned before once or twice!)

On Friday 21st September we were crowned winners of the "Individual Training Award 2007" at the Bodyshop Industry Event held in Birmingham, which has made us all extremely proud.

I would like to take this opportunity to thank you for great training and mentorship support during the past 18-months, as this has now given me all the tools to aspire to a higher level than I thought possible!

Keep raising the bar Jeff, and I look forward to seeing you soon.

Kind Regards

**Kevin Vokes**

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